

Workshop Session – October 16, 2018

The Graham County Board of Commissioners met Tuesday, October 16, 2018 at 5:00 p.m. for their regular workshop session. Board present was: Dale Wiggins, Jacob Nelms and Raymond Williams. Board Member Connie Orr will be delayed due to her attendance of a meeting in Asheville. Board absent: Keith Eller.

1. Commissioner Nelms made the motion to allow Commissioner Wiggins to lead the Workshop Session. Commissioner Williams seconded this motion. Vote unanimous.
2. Commissioner Wiggins called the workshop session to order.
3. Commissioner Wiggins asks Jeremy Martin with Enterprises Fleet Management Services to give his presentation. Mr. Martin thanked the board for their time and stated that he would show them ways to save money by using fleet management. Mr. Martin stated that they have several governmental agencies that they represent such as Bessemer City and Lincoln County. Mr. Martin stated that they are the largest company that deals with fleet management and they would give the best solution to buy and sell and the best tracking of all county vehicles. Mr. Martin stated that commonly governments tend to hold vehicles for 10 to 15 years and you lose your equity but by trading every year you can sell the vehicle for what you paid for it and gave an example to the board. Commissioner Wiggins asks for literature for the board to read and review. Mr. Martin stated that he would send the literature and references for the board's review. Mr. Martin stated that this allows you to predict and plan for future vehicles each year and retain vehicle values. Manager Garland asks if this is similar to a lease and Mr. Martin stated that it is not a lease. Manager Garland stated that we have 28 ten year old vehicles that will soon need replacing or we can expect high maintenance costs. Commissioner Nelms asks how much does the company charge. Mr. Martin stated that our maintenance fee is \$25.00 per month and they receive \$395.00 when they sell the vehicle. Commissioner Wiggins asks to define maintenance fee. Mr. Martin stated that is servicing, changing oil which is most likely outsourced to the community for a flat rate below \$40.00 and then we continue with regular maintenance. Commissioner Wiggins stated that we have our own vehicle maintenance department. Mr. Martin stated that the department would need to file a reporting to the company to track. Manager Garland stated that she can use the systems analysis on the vehicles to help with the predictability in the budget. Manager Garland stated that this takes the guessing game out of the budget. Commissioner Wiggins stated that they had a lot of information to consider and thanked Mr. Martin for the presentation and his time. Mr. Martin thanked the board for their time.
4. Commissioner Wiggins adjourned the workshop session.

Keith Eller, Chairman, Graham County Board of Commissioners

Connie Orr, Vice-Chairman, Graham County Board of Commissioners

Jacob Nelms, Member, Graham County Board of Commissioners

Dale Wiggins, Member, Graham County Board of Commissioners

Raymond Williams, Member, Graham County Board of Commissioners

ATTEST:

Kim Crisp, Clerk to the Board