The Graham County Board of Commissioners met Tuesday, January 22, 2019 at 4:00 p.m. in the Graham County Transit Facility located at 201 West Fort Hill Robbinsville NC 28771 for a continued meeting. All board was present.

- 1. Chairman Wiggins called the meeting to order.
- 2. Chairman Wiggins asks for approval of the agenda. Commissioner Orr made the motion to approve the agenda. Commissioner Cody seconded this motion. Vote unanimous.
- 3. Chairman Wiggins asks for new or old business. Commissioner Orr stated that she would be attending the TVA meeting in Chattanooga and she has talked to some fishermen about the Asian Carp that is a threat to our native fish. Chairman Wiggins stated that the Asian Carp are a danger to people and to the boats themselves because they are the fish that jump out of the water.
- 4. Chairman Wiggins stated that he, Sheriff Jones, Commissioner Eller and Manager Garland had met with Jeremy with Enterprise Fleet on the possibility of going to a fleet management program. Manager Garland presented a grid for the board's review and stated that in November we had a plan to replace up to 25 vehicles, including (10) for the sheriff and jail with new vehicles with warranties. The cost to the county on an annual basis for a five year lease would be \$133,298.00 with a total spend over the five years of \$666,490.00. Manager Garland did an analysis of our spending since 2012 and we have purchased on the average (4) vehicles per year at an average cost per year of \$110,000.00. This includes used vehicles. This current fiscal year we have purchased (5) vehicles at a cost of \$143,350.00. Manager Garland stated that our Sheriff Fleet has (24) vehicles of which (17) are older than five years old and (7) are five years and under which includes (2) SUV's. Manager Garland stated that our General Fleet excluding transit and sanitation trucks has (26) vehicles of which (21) are older than five years and (5) are five years old and under. Manager Garland stated that if we purchase the vehicles the Sheriff is proposing then that would add (4) vehicles and about \$60,000.00 to capital outlay. Manager Garland stated that Fleet Management is proposing to replace (19) vehicles on a (5) year lease (10) of which are sheriff vehicles with two scenarios:
  - a. Buyback the new vehicles we have purchased to put the \$143,000.00 back into the fund balance, which would cost us about \$150,000.00 per year in capital outlay costs.
  - b. (27) Vehicles = \$150,000.00 vs. (6) new vehicles + (4) used for about \$200,000.00.
- 5. Manager Garland stated that the advantages are:
  - a. Maintain an up to date fleet with warranty;
  - b. Better fuel mileage and maintenance costs; estimate 30% savings which was calculated at about \$35,000.00 per year;
  - c. Safer and more dependable fleet;
  - d. Build in cost to outfit for public safety or pay it up front;
  - e. Do our own regularly scheduled maintenance;
  - f. Enterprise will do fleet analysis and recommend that we sell or move vehicles where the market is hot and can make some money back on those transactions.
- 6. Manager Garland stated that the disadvantages are:
  - a. Wanted to look at fleet management for sheriff only and they cannot do that; those vehicles cost more to outfit them so the other fleet spreads the cost.
- 7. Manager Garland stated that the City of Lincolnton highly recommended using the option and she spoke with the City Manager at length and he estimates that they have saved about \$75,000.00 in fuel and maintenance alone.
- 8. The board had discussion on the options. Commissioner Orr stated that she had spoken with Bertie County and they are very pleased with their fleet management. Commissioner Eller stated that his only concerns are how the vehicles will be kept and if they will be abused. Manager Garland stated that we pay for all scratches etc. The board learned that the sheriff suspended one deputy for driving 113 mph up Sweetwater and 89 mph up Tallulah so he was sent home for two days without pay.
- 9. Commissioner Orr made the motion to go with Enterprise Fleet Management. Commissioner Nelms seconded this motion. Vote unanimous.
- 10. Commissioner Cody stated that he has been asking around about the EMS schedules and most everyone stated that it depends on the workload that determines which schedule would be the best. The board discussed changing the way that the shifts react to the calls during the day. Commissioner Nelms made the motion to let the County Manager and the EMS Director work out the details and all changes will be kept under review until the next upcoming budget. Commissioner Orr seconded this motion. Vote unanimous.

- 11. Commissioner Orr stated that the board also needed to review the Dental Clinic and see if the department is making all the income that it can and further asks that a consultant be brought in to see what more the county can do to make extra income. The board was in agreement to this request.
- 12. Chairman Wiggins asks for further business. No further business was discussed. Commissioner Orr made the motion to adjourn. Commissioner Nelms seconded this motion. Vote unanimous.

Dale Wiggins, Chairman, Graham County Board of Commissioners
Lynn Cody, Vice-Chairman, Graham County Board of Commissioners
Keith Eller, Member, Graham County Board of Commissioners
Jacob Nelms, Member, Graham County Board of Commissioners
Connie Orr, Member, Graham County Board of Commissioners
ATTEST:
Kim Crisp, Clerk to the Board